

McKesson Health Solutions Extends VBR Portfolio with ClarityQx Value-Based Payment Technology

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Acquisition expands McKesson's ability to support health plans in scaling bundled payment programs

NEWTON, Mass. and KING OF PRUSSIA, Pa.—July 12, 2016—Last month [McKesson Health Solutions](#) released [a national study](#) that found value-based reimbursement (VBR) has firmly taken hold but that payers and providers are struggling to operationalize some of the fastest growing payment models.

Today McKesson Health Solutions announced it has expanded its portfolio to include [ClarityQx](#) value-based payment technology through the acquisition of [HealthQX](#)[™]. This technology enhances McKesson's ability to help customers rapidly and cost-effectively transition to value-based care by automating and scaling complex payment models, such as retrospective and prospective bundled payment.

Health plans use ClarityQx for analytics and for automation of retrospective bundled payment models and [McKesson's Episode Management](#)[™] to support automation of prospective bundled payment. Pairing ClarityQx with McKesson's Episode Management gives health plans the ability to automate retrospective bundled payment processes today and move to prospective payment as they are ready.

“The growth of bundled payment is something payers and providers can’t ignore, and we want to ensure our customers have all the tools they need to succeed,” said Carolyn Wukitch, senior vice president of McKesson Health Solutions. “These new value-based payment analytics, reconciliation, and automation capabilities complement our value-based reimbursement suite, because they give our customers the capabilities to prepare for and scale bundled payment.” Payers and providers are under immense pressure to operationalize bundled payments. Bundled payment is projected to be 17% of medical reimbursement by 2021¹, making it the fastest growing payment model. And the CMS is now mandating bundled payment in one out of every five metropolitan areas² as part of its goal to make alternative payment 50% of reimbursement by 2018. Yet just half of payers and only 40% of providers are ready to implement bundles, and nearly 75% don’t have the tools they need to automate these complex models³. Now, with the addition of ClarityQx, McKesson can offer health plans a more complete portfolio that can automate their medical policy, payment policy, value-based reimbursement models, provider management, and contract management.

In addition to ClarityQx, McKesson’s Network and Financial Management portfolio also includes [McKesson Episode Management](#)TM prospective bundled payment automation solution, [McKesson ClaimsXten](#)TM advanced claims auditing rules engine, [McKesson Reimbursement Manager](#)TM, [McKesson Contract Manager](#)TM, [McKesson Provider Manager](#)TM, and [McKesson Payer Connectivity Services](#)TM.

ClarityQx was developed by HealthQX, a leading vendor of value-based payment analytic solutions for health plans and providers, which McKesson acquired in June.

“We’re thrilled to be joining McKesson Health Solutions,” said Mark McAdoo, CEO of HealthQX. “The integration of our two companies is reflective of our customers' needs to rapidly transition from volume to value-based payments.”

Related McKesson Health Solutions News

[Value-Based Payment Hits the Tipping Point](#)

[McKesson and HealthQX Announce Alliance to Accelerate Value-Based Payment](#)

[New McKesson ClaimsXten Solutions Help Payers of all Sizes Streamline, Automate, and Scale Value-Based Reimbursement](#)

[McKesson Reimbursement Manager 3.0 Automates Complex Network Pricing Strategies to Allow Value-Based Reimbursement to Scale](#)

[About McKesson](#)

McKesson Corporation, currently ranked 5th on the FORTUNE 500, is a healthcare services and information technology company dedicated to making the business of healthcare run better. McKesson partners with payers, hospitals, physician offices, pharmacies, pharmaceutical companies, and others across the spectrum of care to build healthier organizations that deliver better care to patients in every setting. McKesson helps its customers improve their financial, operational, and clinical performance with solutions that include pharmaceutical and medical-surgical supply management, healthcare information technology, and business and clinical services. For more information, visit www.mckesson.com.

[McKesson research, Journey to Value: The State of Value-Based Reimbursement in 2016](#)

[Medicare's Bundled Fees Hit Knee, Hip Replacements](#)

[McKesson research, Journey to Value: The State of Value-Based Reimbursement in 2016](#)

PR Contact

General and Business Press

McKesson Health Solutions

Amy Valli, Public Relations

610-205-5581

Amy.Valli@McKesson.com